

STRAIGHT TALK. STRONG FOUNDATIONS

Why we believe in the Cost Plus model

COST PLUS STARTS WITH ACCURACY, NOT ASSUMPTIONS

Every strong home begins with honest numbers.

Cost Plus allows us to price your project based on what things actually cost, not what they might cost in a worst case scenario. A fixed price is never a real number. It is a projection of everything that might go wrong, baked in upfront.

To protect themselves, fixed-price builders include:

- Contingency padding
- Worst-case scenario allowances
- Material fluctuation buffers
- Unknown site conditions

Inflation, market volatility, tariff/supply-chain issues over the duration of the build

The problem? You pay for all of those risks, whether they happen or not.

Cost-Plus eliminates that guesswork. You pay the real cost of your project as it actually unfolds, with full documentation, receipts, and transparency.

YOU BENEFIT WHEN THINGS GO RIGHT

When something costs less, you see the savings and you keep the savings.

If materials come in lower. If trades finish faster. If there are efficiencies- you benefit directly. This is how you go from big dreams to better builds.

HIGH QUALITY NO MATTER WHAT THE MARKET DOES

Material costs rise, shipping delays happen, and engineering requirements shift. The world is unpredictable, but your build quality should never change.

A cabinet package projected at \$35000 can climb to \$46000 due to tariffs or supply-chain changes. In a fixed-price contract, the builder absorbs that difference, which leads to corner-cutting, cheaper trades, rushed schedules, or lower-grade materials.

That is not how ARG operates.

Cost Plus keeps everyone aligned with real-time costs so the craftsmanship you hired us for never changes. We never compromise quality because we are as proud of your home as you are.

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FULL TRANSPARENCY. ZERO HIDDEN MARGINS

Our model is built on:

- Shared access to invoices
- Receipts attached to every cost
- Buildertrend logging every transaction
- Open communication and ongoing budgeting
- Real-time updates as costs come in

There is no padding, no contractor math, no guesswork.

You see the raw cost of:

- Materials
- Trades
- Labour
- Rentals
- Engineering
- Permitting
- Design
- Any scope changes

Plus our clearly defined builder margin. Nothing hidden, nothing buried.

This creates a trust-first environment where you always know: Where your money is going. Why it is being spent
What portion is cost vs contractor fee

SMARTER DECISION MAKING FROM START TO FINISH

Because everything is transparent:

- You can see the real budget impact of your choices
- You stay actively involved in selections
- You avoid surprises
- You can pivot up or down based on actual numbers
- You maintain full control of your investment

In a fixed-price model, once the contract is signed, the details are locked, and any change becomes an expensive extra because the builder has to re-protect their margins.

Cost-Plus keeps decision-making flexible and collaborative.

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Why we believe in the Cost-Plus model

WE WORK WITH YOU, NOT AGAINST YOU

Fixed-price contracts create an adversarial structure:

The builder wants to reduce costs

The client wants the best quality

Every change becomes a negotiation. Every unexpected condition becomes a battle

Cost-Plus is the opposite.

Both sides want:

The best possible value

The highest quality

The most accurate budgeting

The cleanest communication

We work shoulder-to-shoulder with you, not across the table from you.

BETTER PROJECTS. BETTER RELATIONSHIPS. BETTER OUTCOMES.

We have run enough projects to know this.

The best builds happen when clients are informed, involved, and confident in the process.

Cost-Plus allows us to:

Deliver higher quality

Communicate openly

Adapt to real-world conditions

Avoid hidden costs

Maintain fairness for both sides

Prevent cost-padding and guesswork

Give clients complete visibility into their investment

It's transparent. It's honest. It's the reason people choose ARG.

ARG

RENOVATIONS | CUSTOM HOMES | INSURANCE REBUILDS